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Spectrum Cement Division

To: _____ **Date:** _____

Attention:

From:

Subject: Submittal for approval

Project:

Spectrum Fiber Reinforced Scratch & Brown Coat as a “One Coat”

Product information:

We have had many requests to see if this product can be used as a one coat. While many of our customers have used our Scratch & Brown as one coat we currently do not market it as such.

Installers that have used our Scratch & Brown as a one coat tell us that:

- A. They put one coat on 3/8” to 1/2” thick and do the same thing with our product.
- B. They experience less cracking with our product than with the various one coats or competitive products that they have used.
- C. Our product stays on the wall better without falling on the ground (especially with applications over head) than when they use various one coats or competitive products.
- D. Our product has superior coverage (this is due to the fact that the nearly all of our product stays on the wall without falling on the ground as they have experienced with various one coats or competitive products).
- E. Our product has better board life and does not dry out as fast as the one coats or competitive products that they have used (especially during hot summer weather).

Tremendous steps over a very long period of time were made by our company to develop our Scratch & Brown coat. AHI Supply has received a large number of glowing reviews on this product from sources across the country.

At some point we will run the laboratory testing (as opposed to real world testing that our customers are already performing) and obtain the scientific backup needed for us to market our product as a one coat.

We are eager for you to compare our product to any that you may choose. Please let us know if you would like a sample for your own field comparison. Thank you for your consideration of our products and feel free to call us anytime.

Product conforms to ASTM C-1328 Type S and ASTM C-926 Type CM when applicable.

DO NOT USE THIS PRODUCT AS A COMPONENT OF AN EXTERIOR INSULATION FINISH SYSTEM (EIFS) OR AS PART OF ANY EXTERIOR INSULATION FINISH APPLICATION REPRESENTED TO BE A SIMILAR GROUP COMPONENT BASED SYSTEM.

EIFS refers to an exterior insulation system in which the specific components are designed, formulated, tested and may also be certified by “EIMA”, “ICBO” or other organization to ensure that the individual components are compatible with one and another and will successfully function together. All AHI products are sold independently and separately and have not been tested, designed, formulated, manufactured or certified by any entity to work together successfully in Exterior Insulation Finish Systems or as a part of any exterior insulation application represented to be similar group component based system.

WARRANTY: All Spectrum stucco coatings come with a limited 5 year warranty.

Thank you for the opportunity of furnishing this quality product on your important project!